The Institute for Business in the Global Context Speaker Series is pleased to present:

“Higher Ambition Leadership: The Paradox of Altruism”

Nathaniel Foote
Author & Managing Director, TruePoint

Nathaniel is the co-author of the just-published book, *Higher Ambition: How Great Leaders Create Economic and Social Value*, based on a four-year research study, including interviews with 36 CEOs, and of a related article, “Higher Ambition Leadership” (*Harvard Business Review*, September, 2011). He also was a collaborator with Mike Beer on *High Commitment, High Performance*, and has written extensively on the role of superior strategy, organization design and knowledge management in achieving high performance. Nathaniel has led a number of major, multi-constituency projects to improve innovation, collaboration, and outcomes in the not-for-profit sector.

Monday, September 19th
12:30p.m. – 1:45p.m.
Mugar 200

RSVP is required. Please visit Event Brite to register [here](#).

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Nathaniel Foote is the Managing Director of TruePoint, a research-based consulting firm. Over a 30 year career, he has helped clients in a wide range of industries improve performance and accelerate growth through more effective strategy development and greater organizational alignment and commitment.

Prior to joining TruePoint in 2002, Nathaniel was with McKinsey & Company for 19 years, where he was a partner and leader of McKinsey’s Organization Design practice. For 3 years, he served as McKinsey’s Director of Knowledge and Practice Development, responsible for enhancing the effectiveness of McKinsey’s knowledge sharing and innovation.

Nathaniel received an MBA degree from Harvard Business School, where he was a Baker Scholar, and a JD degree, magna cum laude, from Harvard Law School. He attended the University of Cambridge as the Fiske Scholar, after graduating from Harvard College.

Nathaniel is married, with a daughter and a son who have each recently graduated from college. Nathaniel and his family lived in England for 13 years, where he co-founded the UK chapter of Ashoka: Innovators for the Public. He enjoys bicycling, tennis and travel.